



Preferred retirement solution

It's the kind of preferential treatment you want. Supplement your retirement income.

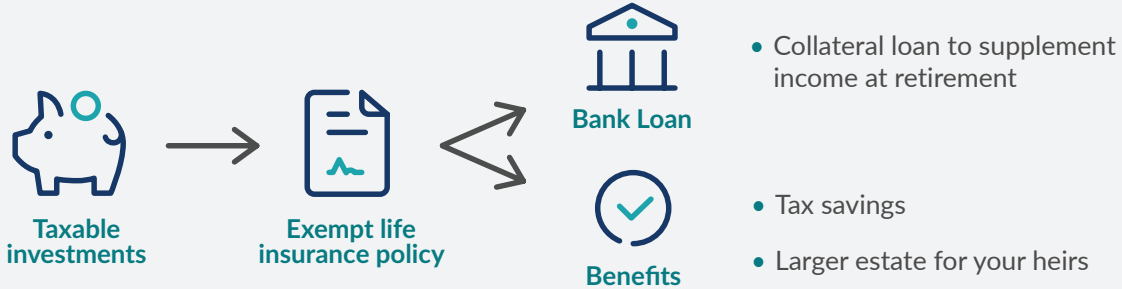


When it comes to retirement ... we all want to dream big! If retirement savings alone aren't enough to make our retirement dreams a reality, the Preferred retirement solution® can help.

advanced insurance planning

Some life insurance policies have cash value you can access. Use it as collateral for a tax-free bank loan to supplement your retirement income. Unlike traditional loans, the debt is repaid using the proceeds from the life insurance policy.¹

With the Preferred retirement solution, you redirect some of your money from taxable investments to pay the premiums for a permanent life insurance policy.



Put the Preferred retirement solution to work for you

Save taxes and grow your assets

- By redirecting money from taxable investments and into the life insurance policy, you may pay less tax over your lifetime.²
- The funds within the insurance policy grow on a tax-advantaged basis.
- Payments above the required premium can accelerate the growth of the value within the policy.³

Enjoy your retirement

- Once the cash surrender value of the policy is large enough to meet the bank's loan qualification requirements, you may apply for a bank loan using the policy as collateral.⁴
- A bank loan can supplement your retirement income with tax-free dollars.

¹At death, the life insurance proceeds pay off the loan with the balance paid to the beneficiary.
Version 2024-5



It could be the right solution for you if...

<input checked="" type="checkbox"/>	You have taxable investments.	<input checked="" type="checkbox"/>	You want to leave money to your loved ones or charity.
<input checked="" type="checkbox"/>	You want to reduce the taxes you pay.	<input checked="" type="checkbox"/>	You have an up-to-date will.
<input checked="" type="checkbox"/>	You want to supplement your retirement income.		

Your advisor can show you how the Preferred retirement solution can work for you.

¹ Depending on the terms of the loan agreement, the lending institution may require regular or periodic loan payments. ² Depends on the nature of your taxable investment and assumes no taxes are triggered if investments are sold to fund premiums. ³ The extra payment is limited to the amount required to maintain the tax-exempt status of the policy. For universal life, the policy may be credited positive or negative returns depending on the investment accounts selected. Review the product illustration for full details. ⁴ With a collateral bank loan, the lender will be a third-party lending institution. Availability of a loan from the third-party lending institution is not guaranteed by Equitable and is not part of the life insurance contract. The borrower must apply for and meet the third-party lending institution's loan qualification requirements. The borrower may be able to borrow from a third-party lending institution an amount up to 100% of the policy's cash value. Loan minimums vary by financial institution. Some financial institutions require a minimum collateral loan of \$250,000. The ability to obtain a loan and the terms of a loan are subject to the financial underwriting policies at the third-party lending institution at the time of loan and are subject to change at any time. There may be conditions, fees and costs associated with arranging the collateral bank loan.

The Preferred retirement solution is a concept. It is not a product or contract. It is based on current tax rules which may change. This information does not constitute legal, tax, investment, or other professional advice.

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Comparing the Value of Life Insurance With Alternative Investments

The internal rate of return (IRR) is a way to objectively measure the return on the dollars used to pay a life insurance premium compared to investing those dollars into an alternative taxable investment.

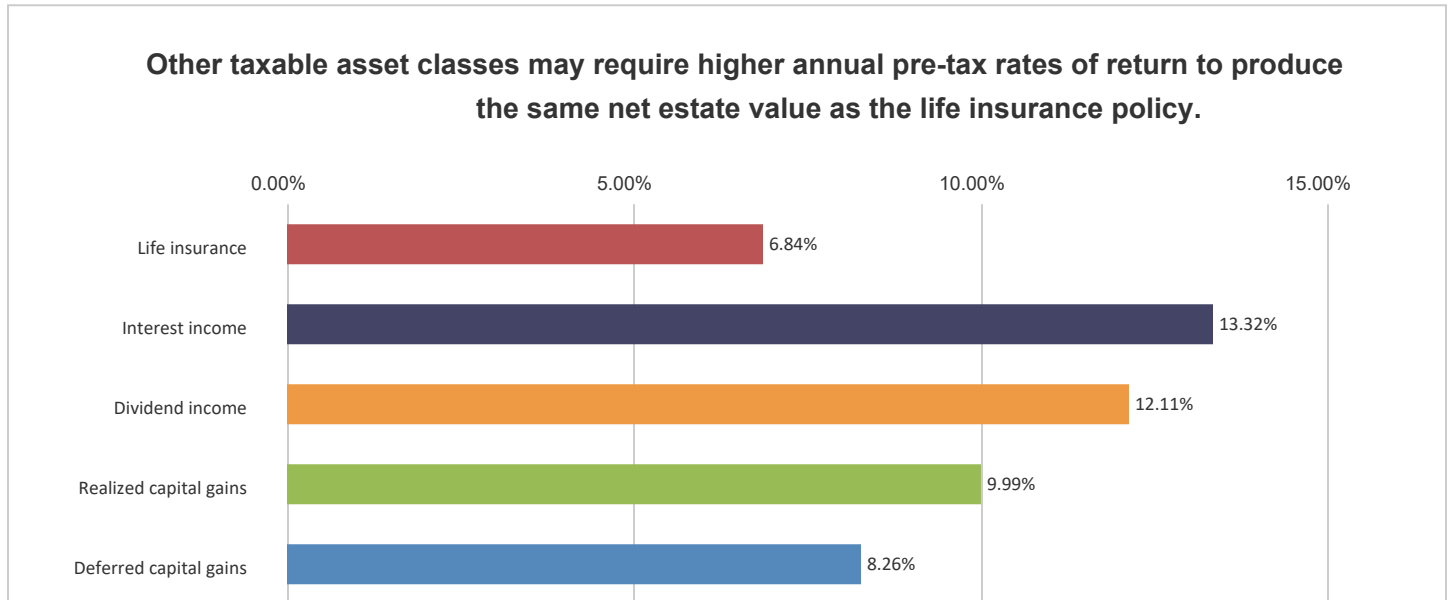
To achieve the same net estate value as an Equimax® participating whole life insurance policy, other taxable asset classes require either higher total accumulated deposits or higher annual pre-tax rates of return.

Selected Comparison Age: 75

Equimax whole life insurance policy:

Annual after-tax internal rate of return (IRR)	Total accumulated deposits *	Net Estate Value
6.84%	\$400,000	\$837,689

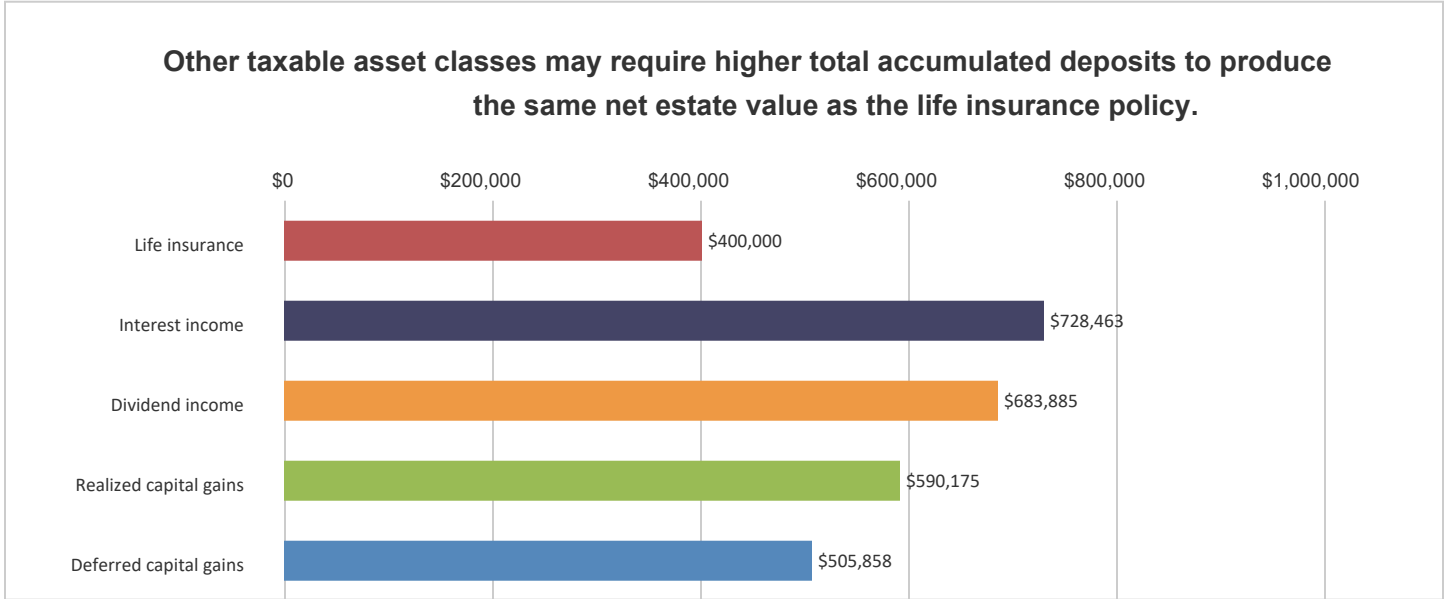
Comparison of rates of return



The above comparison chart sets the total accumulated deposits for each asset class to equal the already indicated total accumulated deposits of the life insurance policy to determine pre-tax rate of return required on each asset class. Rates of return are calculated by assuming that the frequency of deposits is annual for both the life insurance policy and the other taxable asset classes, regardless of the actual premium frequency specified in this illustration.



Comparison of total accumulated deposits



The above comparison chart sets the pre-tax rate of return for each asset class to equal the already indicated after-tax return of the life insurance policy to determine the total accumulated deposits required of each asset class. The total accumulated deposits required are calculated using an annual frequency of deposits, which may differ from the frequency of deposits for the life insurance policy.

For assumptions used, see the detailed reports.

For joint and rated single life cases, the Comparison Age is based on the Joint Age or Rated Age.

*The indicated total accumulated deposit amount does not include any applicable loan interest repayments.



Comparison of Values - Current Dividend Scale

		Life Insurance Policy				Alternative Investment (selected rates)			
		IRR at age 75 (Net Estate Value): 6.84%				IRR at age 75 (Net Estate Value): 2.53%			
Age	Year	Yearly Premium / Deposit	Annual Bank Loan Amount	Net Estate Value	IRR - Net Estate Value	Yearly Premium / Deposit	Withdrawals After Tax	Net Estate Value	IRR - Net Estate Value
46	1	\$19,999.99	\$0	\$611,252	2,956.26%	\$19,999.99	\$0	\$20,533	2.67%
47	2	\$19,999.99	\$0	\$615,561	407.03%	\$19,999.99	\$0	\$41,614	2.67%
48	3	\$19,999.99	\$0	\$621,880	174.95%	\$19,999.99	\$0	\$63,257	2.67%
49	4	\$19,999.99	\$0	\$630,175	103.02%	\$19,999.99	\$0	\$85,477	2.67%
50	5	\$19,999.99	\$0	\$640,393	69.95%	\$19,999.99	\$0	\$108,290	2.67%
51	6	\$19,999.99	\$0	\$652,526	51.50%	\$19,999.99	\$0	\$131,711	2.67%
52	7	\$19,999.99	\$0	\$666,528	39.95%	\$19,999.99	\$0	\$155,756	2.67%
53	8	\$19,999.99	\$0	\$682,407	32.15%	\$19,999.99	\$0	\$180,443	2.67%
54	9	\$19,999.99	\$0	\$700,131	26.60%	\$19,999.99	\$0	\$205,788	2.67%
55	10	\$19,999.99	\$0	\$719,730	22.50%	\$19,999.99	\$0	\$231,809	2.67%
56	11	\$19,999.99	\$0	\$741,258	19.38%	\$19,999.99	\$0	\$258,524	2.67%
57	12	\$19,999.99	\$0	\$764,677	16.94%	\$19,999.99	\$0	\$285,951	2.67%
58	13	\$19,999.99	\$0	\$789,963	15.00%	\$19,999.99	\$0	\$314,109	2.67%
59	14	\$19,999.99	\$0	\$817,209	13.43%	\$19,999.99	\$0	\$343,019	2.67%
60	15	\$19,999.99	\$0	\$846,391	12.15%	\$19,999.99	\$0	\$372,699	2.67%
61	16	\$19,999.99	\$0	\$877,632	11.09%	\$19,999.99	\$0	\$403,171	2.67%
62	17	\$19,999.99	\$0	\$910,856	10.21%	\$19,999.99	\$0	\$434,455	2.67%
63	18	\$19,999.99	\$0	\$946,121	9.46%	\$19,999.99	\$0	\$466,573	2.67%
64	19	\$19,999.99	\$0	\$983,494	8.83%	\$19,999.99	\$0	\$499,548	2.66%
65	20	\$19,999.99	\$0	\$1,023,031	8.70%	\$19,999.99	\$0	\$533,403	2.66%
66	21	\$0.00	\$52,990	\$1,008,790	8.36%	\$0.00	\$52,990	\$493,223	2.64%
67	22	\$0.00	\$52,990	\$993,525	8.08%	\$0.00	\$52,990	\$451,972	2.63%
68	23	\$0.00	\$52,990	\$977,329	7.84%	\$0.00	\$52,990	\$409,622	2.61%
69	24	\$0.00	\$52,990	\$960,182	7.63%	\$0.00	\$52,990	\$366,142	2.60%
70	25	\$0.00	\$52,990	\$942,088	7.45%	\$0.00	\$52,990	\$321,502	2.59%
71	26	\$0.00	\$52,990	\$922,984	7.29%	\$0.00	\$52,990	\$275,672	2.57%
72	27	\$0.00	\$52,990	\$902,995	7.16%	\$0.00	\$52,990	\$228,620	2.56%
73	28	\$0.00	\$52,990	\$882,167	7.04%	\$0.00	\$52,990	\$180,314	2.55%
74	29	\$0.00	\$52,990	\$860,394	6.93%	\$0.00	\$52,990	\$130,719	2.54%
75	30	\$0.00	\$52,990	\$837,689	6.84%	\$0.00	\$52,990	\$79,802	2.53%



Comparison of Values - Current Dividend Scale continued

		Life Insurance Policy				Alternative Investment (selected rates)			
		IRR at age 75 (Net Estate Value): 6.84%				IRR at age 75 (Net Estate Value): 2.53%			
Age	Year	Yearly Premium / Deposit	Annual Bank Loan Amount	Net Estate Value	IRR - Net Estate Value	Yearly Premium / Deposit	Withdrawals After Tax	Net Estate Value	IRR - Net Estate Value
76	31	\$0.00	\$52,990	\$814,091	6.75%	\$0.00	\$52,990	\$27,527	2.52%
77	32	\$0.00	\$52,990	\$789,518	6.68%	\$0.00	\$27,527	\$0	2.51%
78	33	\$0.00	\$52,990	\$763,997	6.61%	\$0.00	\$0	\$0	2.51%
79	34	\$0.00	\$52,990	\$737,348	6.55%	\$0.00	\$0	\$0	2.51%
80	35	\$0.00	\$52,990	\$709,734	6.50%	\$0.00	\$0	\$0	2.51%
81	36	\$0.00	\$52,990	\$680,886	6.45%	\$0.00	\$0	\$0	2.51%
82	37	\$0.00	\$52,990	\$650,862	6.41%	\$0.00	\$0	\$0	2.51%
83	38	\$0.00	\$52,990	\$619,499	6.38%	\$0.00	\$0	\$0	2.51%
84	39	\$0.00	\$52,990	\$586,637	6.34%	\$0.00	\$0	\$0	2.51%
85	40	\$0.00	\$52,990	\$552,148	6.22%	\$0.00	\$0	\$0	2.51%
86	41	\$0.00	\$0	\$570,845	6.19%	\$0.00	\$0	\$0	2.51%
87	42	\$0.00	\$0	\$589,597	6.17%	\$0.00	\$0	\$0	2.51%
88	43	\$0.00	\$0	\$608,106	6.14%	\$0.00	\$0	\$0	2.51%
89	44	\$0.00	\$0	\$626,118	6.11%	\$0.00	\$0	\$0	2.51%
90	45	\$0.00	\$0	\$643,510	6.08%	\$0.00	\$0	\$0	2.51%
91	46	\$0.00	\$0	\$659,871	6.06%	\$0.00	\$0	\$0	2.51%
92	47	\$0.00	\$0	\$675,198	6.03%	\$0.00	\$0	\$0	2.51%
93	48	\$0.00	\$0	\$689,223	6.00%	\$0.00	\$0	\$0	2.51%
94	49	\$0.00	\$0	\$701,768	5.96%	\$0.00	\$0	\$0	2.51%
95	50	\$0.00	\$0	\$712,339	5.93%	\$0.00	\$0	\$0	2.51%
96	51	\$0.00	\$0	\$720,413	5.90%	\$0.00	\$0	\$0	2.51%
97	52	\$0.00	\$0	\$725,035	5.86%	\$0.00	\$0	\$0	2.51%
98	53	\$0.00	\$0	\$724,633	5.83%	\$0.00	\$0	\$0	2.51%
99	54	\$0.00	\$0	\$716,079	5.78%	\$0.00	\$0	\$0	2.51%
100	55	\$0.00	\$0	\$693,569	5.73%	\$0.00	\$0	\$0	2.51%



Designed for: Insured Retirement Plan, Male, Non Smoker, Age 45
Residing in: Ontario

Preferred Retirement Solution
Equimax Estate Builder
20 Pay
Single Life

Comparison of Values - Current Dividend Scale continued

The amount in the **Yearly Premium/Deposit** column is paid based on the selected premium mode for the life insurance policy. For the alternative investment, the payment is made at the beginning of the policy year, regardless of the premium mode.

The income shown in the **Annual Bank Loan Amount** column is received at the beginning of the policy year.

The income shown in the **Withdrawals After Tax** column is received at the end of the policy year for policy withdrawals and at the beginning of the policy year under the alternative investment.

The amounts shown under all **Net Estate Value** and the **IRR – Net Estate Value** columns are based on the end of the policy year. The **Net Estate Value** will be negative if the total bank loan balance is greater than the total death benefit of the life insurance policy.

For assumptions used, see the detailed reports.

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Assumptions:

Initial Death Benefit	\$609,013	Annual Bank Loan Start (Age)	65
Marginal Tax Rate	50.00%	Annual Bank Loan Duration (Years)	20
Interest Accumulation Option	Interest Capitalization	Bank Loan Rate	4.000%

Preferred Retirement Solution Report

Age	Year	Life Insurance Policy			Bank Loan			Net Values	
		Yearly Premium / Deposit	Cash Surrender Value	Total Death Benefit	Annual Bank Loan Amount	Total Bank Loan Balance	Total Bank Loan Balance as a % of CSV	Net Cancellation Value	Net Estate Value
46	1	\$19,999.99	\$719	\$611,252	\$0	\$0	0.00%	\$719	\$611,252
47	2	\$19,999.99	\$2,174	\$615,561	\$0	\$0	0.00%	\$2,174	\$615,561
48	3	\$19,999.99	\$4,413	\$621,880	\$0	\$0	0.00%	\$4,413	\$621,880
49	4	\$19,999.99	\$7,491	\$630,175	\$0	\$0	0.00%	\$7,491	\$630,175
50	5	\$19,999.99	\$15,139	\$640,393	\$0	\$0	0.00%	\$15,139	\$640,393
51	6	\$19,999.99	\$25,540	\$652,526	\$0	\$0	0.00%	\$25,540	\$652,526
52	7	\$19,999.99	\$44,298	\$666,528	\$0	\$0	0.00%	\$44,298	\$666,528
53	8	\$19,999.99	\$67,799	\$682,407	\$0	\$0	0.00%	\$67,799	\$682,407
54	9	\$19,999.99	\$95,579	\$700,131	\$0	\$0	0.00%	\$95,579	\$700,131
55	10	\$19,999.99	\$128,275	\$719,730	\$0	\$0	0.00%	\$128,275	\$719,730
56	11	\$19,999.99	\$166,460	\$741,258	\$0	\$0	0.00%	\$166,460	\$741,258
57	12	\$19,999.99	\$210,433	\$764,677	\$0	\$0	0.00%	\$210,433	\$764,677
58	13	\$19,999.99	\$259,718	\$789,963	\$0	\$0	0.00%	\$251,881	\$789,963
59	14	\$19,999.99	\$314,707	\$817,209	\$0	\$0	0.00%	\$287,985	\$817,209
60	15	\$19,999.99	\$375,858	\$846,391	\$0	\$0	0.00%	\$326,982	\$846,391
61	16	\$19,999.99	\$415,458	\$877,632	\$0	\$0	0.00%	\$354,993	\$877,632
62	17	\$19,999.99	\$457,202	\$910,856	\$0	\$0	0.00%	\$383,905	\$910,856
63	18	\$19,999.99	\$502,184	\$946,121	\$0	\$0	0.00%	\$414,248	\$946,121
64	19	\$19,999.99	\$546,872	\$983,494	\$0	\$0	0.00%	\$444,240	\$983,494
65	20	\$19,999.99	\$583,470	\$1,023,031	\$0	\$0	0.00%	\$469,965	\$1,023,031
66	21	\$0.00	\$621,942	\$1,063,900	\$52,990	\$55,110	8.86%	\$431,278	\$1,008,790
67	22	\$0.00	\$662,142	\$1,105,949	\$52,990	\$112,424	16.98%	\$390,896	\$993,525
68	23	\$0.00	\$704,497	\$1,149,359	\$52,990	\$172,030	24.42%	\$348,903	\$977,329
69	24	\$0.00	\$748,956	\$1,194,203	\$52,990	\$234,021	31.25%	\$305,138	\$960,182
70	25	\$0.00	\$795,640	\$1,240,579	\$52,990	\$298,491	37.52%	\$259,518	\$942,088
71	26	\$0.00	\$845,317	\$1,288,525	\$52,990	\$365,541	43.24%	\$212,277	\$922,984
72	27	\$0.00	\$896,895	\$1,338,267	\$52,990	\$435,272	48.53%	\$162,713	\$902,995
73	28	\$0.00	\$950,403	\$1,389,959	\$52,990	\$507,792	53.43%	\$110,674	\$882,167



Preferred Retirement Solution Report continued

Age	Year	Life Insurance Policy			Bank Loan			Net Values	
		Yearly Premium / Deposit	Cash Surrender Value	Total Death Benefit	Annual Bank Loan Amount	Total Bank Loan Balance	Total Bank Loan Balance as a % of CSV	Net Cancellation Value	Net Estate Value
74	29	\$0.00	\$1,007,435	\$1,443,608	\$52,990	\$583,214	57.89%	\$56,788	\$860,394
75	30	\$0.00	\$1,067,435	\$1,499,341	\$52,990	\$661,652	61.99%	\$600	\$837,689
76	31	\$0.00	\$1,129,047	\$1,557,318	\$52,990	\$743,227	65.83%	-\$58,751	\$814,091
77	32	\$0.00	\$1,194,444	\$1,617,584	\$52,990	\$828,066	69.33%	-\$120,370	\$789,518
78	33	\$0.00	\$1,261,542	\$1,680,295	\$52,990	\$916,298	72.63%	-\$185,492	\$763,997
79	34	\$0.00	\$1,333,699	\$1,745,408	\$52,990	\$1,008,060	75.58%	-\$252,640	\$737,348
80	35	\$0.00	\$1,406,606	\$1,813,226	\$52,990	\$1,103,492	78.45%	-\$324,172	\$709,734
81	36	\$0.00	\$1,484,894	\$1,883,627	\$52,990	\$1,202,741	81.00%	-\$397,986	\$680,886
82	37	\$0.00	\$1,565,727	\$1,956,822	\$52,990	\$1,305,960	83.41%	-\$475,712	\$650,862
83	38	\$0.00	\$1,648,573	\$2,032,807	\$52,990	\$1,413,308	85.73%	-\$557,837	\$619,499
84	39	\$0.00	\$1,734,746	\$2,111,587	\$52,990	\$1,524,950	87.91%	-\$643,925	\$586,637
85	40	\$0.00	\$1,823,398	\$2,193,206	\$52,990	\$1,641,058	90.00%	-\$729,359	\$552,148
86	41	\$0.00	\$1,915,332	\$2,277,545	\$0	\$1,706,700	89.11%	-\$749,034	\$570,845
87	42	\$0.00	\$2,009,449	\$2,364,565	\$0	\$1,774,968	88.33%	-\$770,244	\$589,597
88	43	\$0.00	\$2,106,632	\$2,454,073	\$0	\$1,845,967	87.63%	-\$792,651	\$608,106
89	44	\$0.00	\$2,207,435	\$2,545,924	\$0	\$1,919,806	86.97%	-\$816,088	\$626,118
90	45	\$0.00	\$2,309,272	\$2,640,108	\$0	\$1,996,598	86.46%	-\$841,962	\$643,510
91	46	\$0.00	\$2,415,916	\$2,736,333	\$0	\$2,076,462	85.95%	-\$868,504	\$659,871
92	47	\$0.00	\$2,523,973	\$2,834,718	\$0	\$2,159,520	85.56%	-\$897,534	\$675,198
93	48	\$0.00	\$2,634,794	\$2,935,124	\$0	\$2,245,901	85.24%	-\$928,504	\$689,223
94	49	\$0.00	\$2,748,995	\$3,037,505	\$0	\$2,335,737	84.97%	-\$961,240	\$701,768
95	50	\$0.00	\$2,868,225	\$3,141,506	\$0	\$2,429,167	84.69%	-\$995,054	\$712,339
96	51	\$0.00	\$2,993,709	\$3,246,746	\$0	\$2,526,333	84.39%	-\$1,029,479	\$720,413
97	52	\$0.00	\$3,127,798	\$3,352,422	\$0	\$2,627,387	84.00%	-\$1,063,488	\$725,035
98	53	\$0.00	\$3,272,652	\$3,457,115	\$0	\$2,732,482	83.49%	-\$1,096,156	\$724,633
99	54	\$0.00	\$3,441,156	\$3,557,860	\$0	\$2,841,781	82.58%	-\$1,121,204	\$716,079
100	55	\$0.00	\$3,649,022	\$3,649,022	\$0	\$2,955,453	80.99%	-\$1,130,942	\$693,569



Designed for: Insured Retirement Plan, Male, Non Smoker, Age 45
Residing in: Ontario

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Single Life

Preferred Retirement Solution Report continued

The amount in the **Yearly Premium/Deposit** column is paid based on the selected premium mode for the life insurance policy. The income shown in the **Annual Bank Loan Amount** column is received at the beginning of the policy year. All other values shown are based on the end of the policy year.

The **Net Cancellation Value** will be negative if the total bank loan balance is greater than the after tax cash surrender value of the life insurance policy.

The **Net Estate Value** will be negative if the total bank loan balance is greater than the total death benefit of the life insurance policy.

>> indicates that the selected maximum Loan Balance to CSV Ratio has been exceeded. Additional collateral may be required otherwise your loan may be called. This may result in a taxable disposition if your policy is surrendered.



Designed for: Insured Retirement Plan, Male, Non Smoker, Age 45
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Assumptions:

		Alternative Investment	Deposit Allocation	Selected rates of return
Marginal Tax Rate	50.00%	Interest	0%	6.000%
Personal Dividend Tax Rate	45.00%	Dividends	0%	6.000%
Term Life Insurance Death Benefit	\$0	Realized Capital Gains	100%	4.000%
Capital Gains Inclusion Rate	66.67%	Deferred Capital Gains	0%	6.000%

Alternative Investment Report

Age	Year	Yearly Premium / Deposit	Withdrawals After Tax	Annual Taxable Growth	Annual Tax Payable	Annual Deferred Growth	Annual Deferred Tax	Total Net Investment Balance	Net Estate Value
46	1	\$19,999.99	\$0	\$800	\$267	\$0	\$0	\$20,533	\$20,533
47	2	\$19,999.99	\$0	\$1,621	\$540	\$0	\$0	\$41,614	\$41,614
48	3	\$19,999.99	\$0	\$2,465	\$822	\$0	\$0	\$63,257	\$63,257
49	4	\$19,999.99	\$0	\$3,330	\$1,110	\$0	\$0	\$85,477	\$85,477
50	5	\$19,999.99	\$0	\$4,219	\$1,406	\$0	\$0	\$108,290	\$108,290
51	6	\$19,999.99	\$0	\$5,132	\$1,711	\$0	\$0	\$131,711	\$131,711
52	7	\$19,999.99	\$0	\$6,068	\$2,023	\$0	\$0	\$155,756	\$155,756
53	8	\$19,999.99	\$0	\$7,030	\$2,344	\$0	\$0	\$180,443	\$180,443
54	9	\$19,999.99	\$0	\$8,018	\$2,673	\$0	\$0	\$205,788	\$205,788
55	10	\$19,999.99	\$0	\$9,032	\$3,011	\$0	\$0	\$231,809	\$231,809
56	11	\$19,999.99	\$0	\$10,072	\$3,358	\$0	\$0	\$258,524	\$258,524
57	12	\$19,999.99	\$0	\$11,141	\$3,714	\$0	\$0	\$285,951	\$285,951
58	13	\$19,999.99	\$0	\$12,238	\$4,080	\$0	\$0	\$314,109	\$314,109
59	14	\$19,999.99	\$0	\$13,364	\$4,455	\$0	\$0	\$343,019	\$343,019
60	15	\$19,999.99	\$0	\$14,521	\$4,840	\$0	\$0	\$372,699	\$372,699
61	16	\$19,999.99	\$0	\$15,708	\$5,236	\$0	\$0	\$403,171	\$403,171
62	17	\$19,999.99	\$0	\$16,927	\$5,643	\$0	\$0	\$434,455	\$434,455
63	18	\$19,999.99	\$0	\$18,178	\$6,060	\$0	\$0	\$466,573	\$466,573
64	19	\$19,999.99	\$0	\$19,463	\$6,488	\$0	\$0	\$499,548	\$499,548
65	20	\$19,999.99	\$0	\$20,782	\$6,928	\$0	\$0	\$533,403	\$533,403
66	21	\$0.00	\$52,990	\$19,217	\$6,406	\$0	\$0	\$493,223	\$493,223
67	22	\$0.00	\$52,990	\$17,609	\$5,870	\$0	\$0	\$451,972	\$451,972
68	23	\$0.00	\$52,990	\$15,959	\$5,320	\$0	\$0	\$409,622	\$409,622
69	24	\$0.00	\$52,990	\$14,265	\$4,755	\$0	\$0	\$366,142	\$366,142
70	25	\$0.00	\$52,990	\$12,526	\$4,176	\$0	\$0	\$321,502	\$321,502
71	26	\$0.00	\$52,990	\$10,740	\$3,580	\$0	\$0	\$275,672	\$275,672



Designed for: Insured Retirement Plan, Male, Non Smoker, Age 45
Residing in: Ontario

Preferred Retirement Solution
Equimax Estate Builder
20 Pay
Single Life

Alternative Investment Report continued

Age	Year	Yearly Premium / Deposit	Withdrawals After Tax	Annual Taxable Growth	Annual Tax Payable	Annual Deferred Growth	Annual Deferred Tax	Total Net Investment Balance	Net Estate Value
72	27	\$0.00	\$52,990	\$8,907	\$2,969	\$0	\$0	\$228,620	\$228,620
73	28	\$0.00	\$52,990	\$7,025	\$2,342	\$0	\$0	\$180,314	\$180,314
74	29	\$0.00	\$52,990	\$5,093	\$1,698	\$0	\$0	\$130,719	\$130,719
75	30	\$0.00	\$52,990	\$3,109	\$1,036	\$0	\$0	\$79,802	\$79,802
76	31	\$0.00	\$52,990	\$1,072	\$358	\$0	\$0	\$27,527	\$27,527
77	32	\$0.00	\$27,527	\$0	\$0	\$0	\$0	\$0	\$0
78	33	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
79	34	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
80	35	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
81	36	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
82	37	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
83	38	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
84	39	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
85	40	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
86	41	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
87	42	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
88	43	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
89	44	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
90	45	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
91	46	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
92	47	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
93	48	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
94	49	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
95	50	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
96	51	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
97	52	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
98	53	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
99	54	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
100	55	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0

All payments shown in the **Yearly Premium/Deposit**, **Withdrawals After Tax** and **Annual Term Premium** (if applicable) columns occur at the beginning of the policy year regardless of the selected premium mode.

All other values shown are based on the end of the policy year.



Loan Rate Impact Comparison

Loan Interest Rate Selected: 4.000%

Age	Year	Selected Loan Interest Rate 4.000%			Alternate Loan Interest Rate 5.000%			Alternate Loan Interest Rate 6.000%		
		Annual Bank Loan Amount	Total Bank Loan Balance	Net Estate Value	Annual Bank Loan Amount	Total Bank Loan Balance	Net Estate Value	Annual Bank Loan Amount	Total Bank Loan Balance	Net Estate Value
66	21	\$52,990	\$55,110	\$1,008,790	\$44,989	\$47,238	\$1,016,662	\$35,130	\$37,238	\$1,026,662
67	22	\$52,990	\$112,424	\$993,525	\$44,989	\$96,839	\$1,009,110	\$35,130	\$76,710	\$1,029,239
68	23	\$52,990	\$172,030	\$977,329	\$44,989	\$148,919	\$1,000,440	\$35,130	\$118,550	\$1,030,809
69	24	\$52,990	\$234,021	\$960,182	\$44,989	\$203,604	\$990,599	\$35,130	\$162,901	\$1,031,302
70	25	\$52,990	\$298,491	\$942,088	\$44,989	\$261,022	\$979,557	\$35,130	\$209,913	\$1,030,666
71	26	\$52,990	\$365,541	\$922,984	\$44,989	\$321,312	\$967,213	\$35,130	\$259,746	\$1,028,779
72	27	\$52,990	\$435,272	\$902,995	\$44,989	\$384,616	\$953,651	\$35,130	\$312,568	\$1,025,699
73	28	\$52,990	\$507,792	\$882,167	\$44,989	\$451,085	\$938,874	\$35,130	\$368,560	\$1,021,399
74	29	\$52,990	\$583,214	\$860,394	\$44,989	\$520,878	\$922,730	\$35,130	\$427,911	\$1,015,697
75	30	\$52,990	\$661,652	\$837,689	\$44,989	\$594,160	\$905,181	\$35,130	\$490,824	\$1,008,517
76	31	\$52,990	\$743,227	\$814,091	\$44,989	\$671,107	\$886,211	\$35,130	\$557,511	\$999,807
77	32	\$52,990	\$828,066	\$789,518	\$44,989	\$751,900	\$865,684	\$35,130	\$628,199	\$989,385
78	33	\$52,990	\$916,298	\$763,997	\$44,989	\$836,734	\$843,561	\$35,130	\$703,129	\$977,166
79	34	\$52,990	\$1,008,060	\$737,348	\$44,989	\$925,809	\$819,599	\$35,130	\$782,555	\$962,853
80	35	\$52,990	\$1,103,492	\$709,734	\$44,989	\$1,019,338	\$793,888	\$35,130	\$866,746	\$946,480
81	36	\$52,990	\$1,202,741	\$680,886	\$44,989	\$1,117,543	\$766,084	\$35,130	\$955,988	\$927,639
82	37	\$52,990	\$1,305,960	\$650,862	\$44,989	\$1,220,659	\$736,163	\$35,130	\$1,050,586	\$906,236
83	38	\$52,990	\$1,413,308	\$619,499	\$44,989	\$1,328,930	\$703,877	\$35,130	\$1,150,859	\$881,948
84	39	\$52,990	\$1,524,950	\$586,637	\$44,989	\$1,442,615	\$668,972	\$35,130	\$1,257,148	\$854,439
85	40	\$52,990	\$1,641,058	\$552,148	\$44,989	\$1,561,984	\$631,222	\$35,130	\$1,369,814	\$823,392
86	41	\$0	\$1,706,700	\$570,845	\$0	\$1,640,084	\$637,461	\$0	\$1,452,003	\$825,542
87	42	\$0	\$1,774,968	\$589,597	\$0	\$1,722,088	\$642,477	\$0	\$1,539,124	\$825,441
88	43	\$0	\$1,845,967	\$608,106	\$0	\$1,808,192	\$645,881	\$0	\$1,631,471	\$822,602
89	44	\$0	\$1,919,806	\$626,118	\$0	\$1,898,602	\$647,322	\$0	\$1,729,359	\$816,565
90	45	\$0	\$1,996,598	\$643,510	\$0	\$1,993,532	\$646,576	\$0	\$1,833,121	\$806,987
91	46	\$0	\$2,076,462	\$659,871	\$0	\$2,093,209	\$643,124	\$0	\$1,943,108	\$793,225
92	47	\$0	\$2,159,520	\$675,198	\$0	\$2,197,869	\$636,849	\$0	\$2,059,695	\$775,023
93	48	\$0	\$2,245,901	\$689,223	\$0	\$2,307,762	\$627,362	\$0	\$2,183,276	\$751,848
94	49	\$0	\$2,335,737	\$701,768	\$0	\$2,423,151	\$614,354	\$0	\$2,314,273	\$723,232
95	50	\$0	\$2,429,167	\$712,339	\$0	\$2,544,308	\$597,198	\$0	\$2,453,129	\$688,377



Loan Rate Impact Comparison continued

Loan Interest Rate Selected: 4.000%

Age	Year	Selected Loan Interest Rate 4.000%			Alternate Loan Interest Rate 5.000%			Alternate Loan Interest Rate 6.000%		
		Annual Bank Loan Amount	Total Bank Loan Balance	Net Estate Value	Annual Bank Loan Amount	Total Bank Loan Balance	Net Estate Value	Annual Bank Loan Amount	Total Bank Loan Balance	Net Estate Value
96	51	\$0	\$2,526,333	\$720,413	\$0	\$2,671,523	\$575,223	\$0	\$2,600,317	\$646,429
97	52	\$0	\$2,627,387	\$725,035	\$0	\$2,805,100	\$547,322	\$0	\$2,756,336	\$596,086
98	53	\$0	\$2,732,482	\$724,633	\$0	\$2,945,355	\$511,760	\$0	\$2,921,716	\$535,399
99	54	\$0	\$2,841,781	\$716,079	\$0	\$3,092,622	\$465,238	\$0	\$3,097,019	\$460,841
100	55	\$0	\$2,955,453	\$693,569	\$0	\$3,247,253	\$401,769	\$0	\$3,282,840	\$366,182

The **Loan Rate Impact Comparison** shows the impact of the selected and alternate loan rates on the annual bank loan amount eligible to be taken, assuming that the outstanding bank loan balance never exceeds the selected percentage of the CSV prior to the assumed age at death.

The actual annual bank loan amount is negotiated between the policyholder and the lending institution and therefore may vary from the figures shown in the **Annual Bank Loan Amount** column presented here. The actual loan interest rate charged by the lending institution may vary from the selected and alternate loan interest rates.

Should the insured live beyond the assumed age at death, loan interest will continue to accrue. Additional collateral may be required, otherwise the bank loan may be called. This may result in a taxable disposition if the policy is surrendered.



Comparative Table (Summary)

Age	Year	Yearly Premium / Deposit	Current Dividend Scale		Current Dividend Scale Minus 1%		Current Dividend Scale Minus 2%		Alternative Investment – Selected Rates	
			Net Cancellation Value	Net Estate Value	Net Cancellation Value	Net Estate Value	Net Cancellation Value	Net Estate Value	Total Net Investment Balance	Net Estate Value
50	5	\$19,999.99	\$15,139	\$640,393	\$12,725	\$633,796	\$10,375	\$627,375	\$108,290	\$108,290
55	10	\$19,999.99	\$128,275	\$719,730	\$116,731	\$692,695	\$105,822	\$667,147	\$231,809	\$231,809
70	25	\$0.00	\$259,518	\$942,088	\$286,794	\$834,701	\$310,323	\$744,224	\$321,502	\$321,502
95	50	\$0.00	-\$995,054	\$712,339	-\$763,417	\$396,572	-\$487,542	\$302,538	\$0	\$0
100	55	\$0.00	-\$1,130,942	\$693,569	-\$927,640	\$265,685	-\$626,005	\$159,847	\$0	\$0

The amount in the **Yearly Premium/Deposit** column is paid based on the selected premium mode for the life insurance policy.

All other values are based on the end of the policy year.



Designed for: Insured Retirement Plan, Male, Non Smoker, Age 45
Residing in: Ontario

Preferred Retirement Solution
Equimax Estate Builder
20 Pay
Single Life

Important information about this concept

- Life insurance provides the opportunity to create a larger accumulation of wealth and estate value compared to similar taxable investments. The purpose of this concept illustration is to demonstrate the comparison. This is not a contract or an offer to insure. This is a concept illustration only and does not form part of the application for life insurance. Illustrated values are not guarantees of future performance. Changes in the dividend scale or investment performance may adversely affect your policy and the illustrated values in this concept illustration.
- Net estate value is calculated based on the tax legislation in force on the date of this concept illustration. Any changes in legislation may affect the taxation of your policy.
- Currently, the assignment of the cash surrender value of a policy to a lending institution for the purposes of securing a bank loan to be repaid at death is excluded from the definition of disposition of a life insurance policy and therefore is not taxable. However, this may be affected by any future changes in the tax legislation.
- All assumptions made in this concept illustration regarding any aspect of the bank loan are not guaranteed. Actual loans will be subject to a separate agreement between the policyholder and the lending institution, the details of which may differ from the assumptions used in this concept illustration.
- This concept illustration contains values taken from the corresponding life insurance product illustration which accompanies this concept illustration. To fully understand how the values shown in this concept illustration may vary, it is necessary to read and understand both this concept illustration and the life insurance product illustration. The life insurance product illustration must accompany this concept illustration.
- The frequency of deposits is assumed to be annual for all calculations that determine any rates of return shown throughout this concept presentation, regardless of the actual premium frequency specified in this concept illustration or the corresponding life insurance product illustration.
- Tax payable on realized capital gains may be greater than what is illustrated. For capital gains realized by an individual, a graduated rate estate, and a qualified disability trust after June 24, 2024, 50% of the first \$250,000 of capital gains realized in a year will be included in taxable income, and 66.67% of capital gains that exceed \$250,000 in the year will be included in taxable income. For all other trusts and estates, 66.67% of all capital gains will be included in taxable income. If the chosen inclusion rate is 50%, the calculation in this illustration will not increase the capital gains inclusion rate to 66.67% for capital gains that exceed \$250,000. The tax calculation does not take into consideration any other capital gains realized by the policy owner in the year and any previous year, or future capital losses that may be used to reduce the amount of capital gains for that year.

Applicant/Owner Signature:

Advisor Signature: Glenn "The Term Guy" Cooke

Date:

Date:



Key Terms

Annual Deferred Tax	The annual amount of tax payable on deferred capital gain investments once they are realized.
Annual Tax Payable	The amount of tax payable on the annual taxable growth.
Annual Taxable Growth	The growth in interest, dividends and capital gains which is subject to annual taxation.
Deferred Growth	The investment return that is not subject to taxation until the investment is liquidated. This is applicable on earnings from deferred capital gain investments that are not yet realized.
IRR	The Internal Rate of Return. The average annual rate earned over the course of an investment. It is calculated by determining the interest rate which makes the present value of the cash inflow of an investment equal to the present value of the cash outflow.
Net Cancellation Value	The after-tax value available to the policy owner upon cancellation of the life insurance policy, after the bank loan balance has been repaid.
Net Estate Value	The after-tax amount retained by the estate after the life insurance proceeds or balance in the alternative investment have been paid out upon death.
Total Net Investment Balance	The total after-tax balance of all investment types in the alternative investment.



Preferred retirement solution

Checklist

Review this checklist to ensure you understand the Preferred retirement solution® and how it can impact you.

financial planning

	I understand that the cash surrender value of a life insurance policy may be used to secure a bank loan.
	<ul style="list-style-type: none"> • With a collateral bank loan, the lender will be a third party lending institution. Availability of a loan from the third party lending institution is not guaranteed by Equitable and is not part of the life insurance contract. • The borrower must apply for and meet the third party lending institution's loan qualification requirements. The ability to obtain a loan and the terms of a loan are subject to the financial underwriting policies at the third party lending institution at the time of loan and are subject to change at any time. • The borrower may be able to borrow from a third party lending institution an amount up to 100% of the policy's cash value. Loan minimums vary by financial institution. Some financial institutions require a minimum collateral loan of \$250,000. • Loans may be made as a lump sum or as a stream of payments over time depending on your needs. The loan stream in this illustration is only one example. Your insurance advisor can show you different types of loan streams or amounts. • In addition to using the cash surrender value of the policy as collateral for a bank loan, that value is also accessible via a withdrawal, a policy loan, or both, and may be subject to taxation.
	I understand that the terms of the loan will be similar to other secured loans available in the marketplace.
	<ul style="list-style-type: none"> • The bank uses the cash surrender value of your policy as security for the loan. • This is a bank loan with current loan terms. There may be conditions, fees and costs associated with arranging the collateral bank loan. Be sure to read the terms specified in the bank loan agreement carefully. • Using your policy as collateral for a bank loan will restrict certain policy owner's rights. These may include accessing cash surrender value through policy loans or withdrawals, surrendering the policy, changing coverage amounts, changing ownership, or converting the policy. • The intention of the Preferred retirement solution is to use the death benefit proceeds from the life insurance policy to pay off the bank loan. However, if the terms of the loan are not met, the bank may have the right to demand immediate payment. The bank could force you to surrender the policy and apply the cash surrender value to the loan balance. You would be responsible for the income tax payable on any policy gain that arises on surrender of the cash surrender value. • See the "Net Cancellation Value" column in the illustration.

	<p>I understand that interest rates and other economic factors impact the amount and timing of loan advances.</p>
	<ul style="list-style-type: none"> • Two of the variables that affect the loan are bank interest rates charged on the loan and policy return rates. This illustration assumes historically reasonable rates; however, actual bank interest rates and policy return rates fluctuate: • Lower bank interest rates reduce the cost of borrowing. Higher policy return rates may increase the cash surrender value in the policy. Both of these together may increase the amount available for the loan. • Higher bank interest rates increase the cost of borrowing. Lower policy return rates decrease the cash surrender value in the policy. Both of these together may decrease the amount available for the loan. • Refer to the “Loan Rate Impact Comparison” page to see the impact of higher interest rates. • Ask your insurance advisor to illustrate different bank interest rates and policy return rates.
	<p>I understand that it’s possible for the loan to exceed the bank lending limit.</p>
	<ul style="list-style-type: none"> • This illustration is based on historically reasonable assumptions for things like life expectancy, payments into the policy and loan advances. Your insurance advisor can illustrate using different assumptions. • To the extent that reality differs from these assumptions, the lending limit may be exceeded. If this happens, depending on the terms of your loan, the bank may give you the follow options: <ul style="list-style-type: none"> • personally paying the loan interest; • personally paying an amount to bring the loan back within the lending limit; • providing the bank with additional collateral.
	<p>I understand that laws and regulations under the Income Tax Act and other statutes can change.</p>
	<ul style="list-style-type: none"> • Any changes to laws and regulations in the future could impact the ability to use the cash surrender value of an insurance policy as collateral security for a loan.

This checklist is not a substitute for tax or legal advice. Please consult your tax or legal professional for advice with respect to your personal circumstances. The Preferred retirement solution is a concept. It is not a product or contract.